

# Scio Consulting Taps Beck as Vice President of Business Development



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Industry: [Software](#)

**Press Release Summary:** Scio (<http://www.sciodev.com>) makes a key hire to meeting the growing demand for SaaS product development solutions



**Press Release Body:** **Scio Consulting**, a leading provider of **SaaS Product Development** for small and medium sized ISVs today announced a key addition to their executive management team.

**Jeremy Beck joins Scio as Vice President of Business Development** responsible for expanding its customer base and building long-term relationships with SMB clients. Jeremy brings more than 10 years of international business experience in providing technology solutions to Fortune 1000 companies in the United States, Europe, and Asia.

**Scio CEO, Luis Aburto**, said Monday it hired a former MassMutual and Kanbay (now CapGemini) executive, **Jeremy Beck as VP of Business Development** to be responsible for growing sales in the North America region. Mr. Beck, 35, will begin working at the Morelia Mexico-based nearshore development center immediately.

*"Jeremy brings a wealth of experience building and leading international sales organizations in the software development industry," **Aburto said** in a statement announcing the hiring. "He possesses the strategic insight, experience and strong customer focus that are required to lead sales at Scio."*

*"Scio is adequately poised to serve the North American ISV market as the market transitions from desktop and client server based applications to multi-tenant, scalable SaaS applications" **states Mr. Beck**. Mr. Beck also notes that "combining our SaaS technical knowledge with the speed of Agile development methodologies and the cost benefits of nearshore development puts Scio in the driver's seat for a growing industry."*

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