

DIRECT CONNECT CONTINUES TO ACQUIRE SALES OFFICES WITH PURCHASE OF FLORIDA ISO

CHANTILLY, VA, March 15, 2016 — /EPR NETWORK/ — Direct Connect today announced that it has acquired another payment processing sales portfolio, Merchant Processing Solutions (MPS) in Fort Lauderdale, FLA.

This transaction is part of Direct Connect's commitment to growth through acquisition and is the company's sixth acquisition since being recapitalized by The Beekman Group in 2015.

MPS provides merchant services to more than 500 restaurants and retail businesses across the United States, with more than \$100 million in annual processing volume.

Owned jointly by Yamilet Strauss, Claudia Mosley and Diana Lizarazo, the independent sales organization (ISO) is a perfect fit for the Direct Connect business model: it is an active retail ISO acquiring merchants on the First Data platform, but it needed the financial and technological infrastructure and support to compete in today's rapidly-changing payments infrastructure.

"MPS has grown successfully because of their people, and their top-down commitment to providing service and support to customers," said Matt Clyne, Direct Connect's CEO. "Direct Connect adds financial strength and stability, state-of-the-art technology and highly experienced human resources to the mix, making for an unbeatable combination and assured growth for MPS."

Clyne said Direct Connect purchased five companies in 2015 and has already laid the groundwork for three more acquisitions in the first half of 2016. Direct Connect continues to actively seek out sales offices with low attrition and a commitment to the highest levels of service and support.

ISOs interested in investment capital or acquisitions opportunities are invited to visit www.directconnectps.com or contact the company at 800.747.6273.

“We intend to be a very active buyer in the marketplace,” Clyne said.

About Direct Connect

Based in the Dulles Corridor of Northern Virginia, Direct Connect provides innovative technology and payment processing services to businesses across the United States and Canada, including retail, restaurant, government contractors and service industries. Through a robust partner program, Direct Connect works with financial institutions, non-profit organizations, associations and software developers to incorporate payment solutions and enhance customer service. With a 20+-year history and more than 25,000 merchants in its portfolio, Direct Connect was recapitalized in 2015 by The Beekman Group, a New York City-based private equity firm positioning us well to meet the ever-changing demands of the industry.

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