

Marlton-based eMaint Doubles Revenue and Triples Staff since 2010



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During a time when other companies are laying off and retrenching, South Jersey based eMaint Enterprises, a technology leader in delivering cloud based CMMS software and services, today announced significant revenue and staff growth over the past three years.

Revenues at eMaint grew 45 percent in 2012 over previous year, and a cumulative 167 percent since 2010. "Our customers, which run the gamut from family run farms to multinational corporations, are experiencing economic challenges just like everyone else," said eMaint CEO Brian Samelson. "That means, more than ever, they need partners that save them time and money. eMaint has proven it can do that, and customers have rewarded us with their business and referrals."

To support this explosive revenue growth, the company has kept pace by aggressively growing the size of staff, which has increased threefold in the past three years. In 2013 alone eMaint has hired 15 new employees, the majority of whom are recent college graduates. There are many good reasons to have a constant flow of new college graduates joining the

company. "We are always looking for employees that have a high energy level, bring new ideas to the table, and are open to a culture of rapid change as our business continually adapts to meet the needs of our customers." said Jon Hollander, eMaint's Executive Vice President of Operations.

eMaint's flagship product is X3, a cloud based Computerized Maintenance Management System (CMMS). X3 is supported by a full range of services – from implementation to training in advanced applications such as predictive maintenance and integration with third party applications to work order management and tracking. Its "Software as a Service" (SaaS) model emphasizes a high degree of configuration and flexible pricing models geared to the needs of all business sizes. Support for mobile devices has made the application even more accessible to a workforce of technicians who are no longer required to be in an office or at a computer to access the system. Its customer base now surpasses 18,000 users from approximately 3,500 customer sites. eMaint also enjoys a high customer retention rate of 96%.

In 2012, eMaint was named South Jersey's fifth fastest growing private company by the Philadelphia Business Journal, received the BOSS (Best of SaaS Software) award from THINK strategies and was included in the "Philly 100" honor roll of fastest growing privately held companies by the Entrepreneurs' Forum of Greater Philadelphia.

"It's not often for a company that's been around as long as we have to see the level of growth over the past few years that we have experienced," said Samelson, who founded eMaint. "Our key to success is simple: We listen and respond to customer needs. When we say, 'your success is our mission,' it's not just a slogan."

About eMaint Enterprises LLC: eMaint, a leader in on demand CMMS solutions, has provided maintenance management software solutions and preventative maintenance programs since 1986 and was one of the first CMMS providers to develop a completely Web based "Software as a Service"

(SaaS) model for more rapid implementation at a lower total cost. eMaint's client base consists of more than 18,000 users worldwide across 3,500 sites ranging from small and medium sized organizations to Fortune 500 corporations, including manufacturers, service providers, fleet maintenance management system operators, energy and utility companies, health care facilities, universities, municipalities, and facility and property managers. For more information on eMaint products and services, visit www.emaint.com.

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