Voonami and Tegile Systems Partner on Remote Replication Service for Affordable, High Performance Data Protection

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New Cloud-based replication service is first of its kind between Hybrid SSD Vendor and MSP

Salt Lake City, Utah and Newark, Calif., May 20, 2013, 7:07 am -- /EPR NETWORK/ -- Voonami, a provider of a broad portfolio of offerings for outsourced data centers services (www.voonami.com), and Tegile Systems (www.tegile.com), a leading provider of hybrid storage arrays for virtualized server and desktop environments, today announced a partnership on a new managed replication service that provides Tegile customers with an unmatched value proposition to securely protect their data at Voonami's world-class data centers with onsite-level application performance of replicated data.

The Voonami managed replication service leverages the remote replication functionality built into every TegileZebi hybrid array. Tegile users do not need to purchase any replication or backup software, but simply order the service

from Voonami and immediately gain the benefits of distributed data protection to a secure Voonami data center without any additional hardware or software expenditure.

"The combination of Tegile's disruptive technology and the world class data center resources of Voonami now make it possible to eliminate the cost and complexity barriers to outsourcing data protection projects to the cloud," said Rob Commins, vice president of marketing, Tegile Systems. "Everything is built in so our customers simply replicate their data over the cloud to a shared resource at Voonami. We're excited to add another extremely compelling resource to the Zebi package."

Voonami president Ben Bush said that the out-of-the-box replication functionality highlights the unsurpassed customer value of Zebi arrays, enabling out of the box replication for a variety of use cases. "Our distributed replication service can be a pure offsite backup play or a disaster recovery play. People now have the ability to spin up virtual machines on replicated storage with the same performance as their primary storage."

The new remote replication service expands the relationship between Voonami and Tegile. Voonami previously installed Zebi 2100 arrays in its two data centers to accelerate the performance of its cloud computing and Storage as a Service product offerings.

The Voonami-Tegile replication service is the first of its kind for a hybrid SSD array vendor with a Managed Service Provider and signals the strength that Tegile has established with service provider customers, who are adopting Tegile'sZebi hybrid arrays for the transformational economics that make SSD performance affordable for outsourcing services.

Zebi hybrid arrays are 5-12 times less expensive than all-flash arrays on a cost-per-gigabyte basis, but the breakthrough architecture delivers SSD-level performance for every application even if the data resides on hard diskstorage.

Additionally, with integrated in-line data [deduplication](#) and compression, Tegile arrays cost about $1 per gigabyte, competitive with traditional enterprise disk arrays but with vastly lower operational costs for power and cooling. Tegile's package of high IOPS performance and aggressive cost control is unmatched by pure SSD or [conventional hard disk arrays](#).

About Voonami
[Voonami](#), delivers Data Center solutions, Cloud Computing Infrastructure services, Managed Hosting, Dedicated Servers, VOIP solutions and traditional Co-location services to the business community. For more information please contact us at info@voonami.com, 801-995-4000 or visit http://www.voonami.com.

About Tegile Systems
Tegile Systems is pioneering a new generation of enterprise storage arrays that balance performance, capacity, features and price for virtualization, file services and database applications. With Tegile'sZebi line of hybrid storage arrays, the company is redefining the traditional approach to storage by providing a family of arrays that is significantly faster than all hard disk-based arrays and significantly less expensive than all solid-state disk-based arrays.

Tegile's patent-pending MASS technology accelerates the Zebi's performance and enables on-the-fly de-duplication and compression of data so each Zebi has a usable capacity far greater than its raw capacity. Tegile's award-winning technology solutions enable customers to better address the requirements of [server virtualization](#), [virtual desktop integration](#) and database integration than other offerings. Featuring both NAS and SAN connectivity, Tegile arrays are easy-to-use, fully redundant, and highly scalable. They come complete with built-in auto-snapshot, auto-replication, near-instant recovery, onsite or offsite failover, and virtualization management features. Additional information is available at www.tegile.com. Follow Tegile on Twitter [@tegile](#).

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