

Joslin Rowe reports outsourced property and facilities management jobs on the rise

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Industry: [Human Resources](#)

Press Release Summary: Joslin Rowe research reveals service provider roles increasingly offering career opportunities to lateral thinking facilities managers

Press Release Body: New research from UK recruitment consultants **Joslin Rowe** reveals that as the number of outsourced property and facilities management contracts increase, so too does demand for strong candidates to join these service providers.

In the last year, the number of service provider positions and facilities [management jobs](#) across all levels has risen significantly.

Paul Soothill, manager of Joslin Rowe's facilities recruitment team, stated: *"As outsourcing continues to gather speed, we have noticed increased requirements for commercially minded facilities managers to deliver and run FM accounts for corporate organisations. This trend is even more marked because of the corresponding slowdown in mid to senior level in-house facilities hires."*

According to [Joslin Rowe](#) research, the candidates in highest demand are those who can demonstrate excellent commercial acumen and have strong budgeting, accounting and profit & loss skills. **Paul Soothill** explained: *"Operational facilities managers without these skills are finding it hard to move from an in-house role to a service*

provider job. It's not impossible to cross over, but the path is definitely eased where candidates can demonstrate a strategic mind set."

Rewards for making the switch from an in-house job to a [facilities job](#) are excellent. Typically, candidates can expect between a 10-20% increase on their basic salary and comprehensively generous benefit packages. The change of position is also likely to bring with it the opportunity to work in a wider geographical sphere including Europe and even further internationally - since many accounts outsourced have a global scope. *"Another big plus,"* advised Soothill, *"is that the ceiling that usually exists within an in-house role in terms of promotion prospects and variety, is far less pronounced within an outsourcer. The sheer number and complexity of the accounts handled allows a more flexible career path."*

In the same vein, **Joslin Rowe** research also shows that the number of consultancy positions is rising, with massive demand for management consultants who have real estate or facilities management experience. Again candidates need strong academics, such as an MBA or MSC but the rewards are also high - with salaries out performing more operational/account focused roles often rising to six figures and a high bonus potential.

Notes to Editors

About **Joslin** **Rowe**
Established in 1982, **Joslin Rowe** is one of the leading UK financial services recruitment firms, specialising in accountancy, finance, secretarial, compliance and [banking operations jobs](#).

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