

Guide to Top 10 Shopping Negotiating Tips Launched by DiscountVouchers.co.uk



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As UK sees VAT rise on the horizon, leading consumer site partners with Pareto to help shoppers bargain

27 August 2010 – Money-saving codes and vouchers website DiscountVouchers.co.uk has announced the launch of a new guide offering tips and hints on negotiating the best value deals when shopping in partnership with Pareto, one of the best-known training companies in the UK.

The guide is called '[Top 10 Tips – How to Bag a Bargain](#)' and can be downloaded for free from the DiscountVouchers.co.uk website. The guide is designed to specifically to teach shoppers how to bargain for the best retail deals by haggling on things from cars to holidays to clothing.

Simon Terry, managing director of DiscountVouchers.co.uk, comments: "Prices continue to rise and budgets remain tight, and with the UK set to see a VAT rise it's a great time to learn new negotiating skills to help save when shopping".

"People in Britain aren't so used to bartering and bargaining, but they're getting more into the habit. They can though stretch their budgets further by using these skills and hints to get great bargains. Our guide in partnership with Pareto is there to help people learn to negotiate more value deals."

Pareto's Top Tips feature –

*Do [your](#) [research](#)
Research the very best deals available so you know what you are doing when you haggle. Find out what price you should pay for an item and research alternative options and products. Check out different stores and suppliers too, so that when you bargain, the supplier knows that you know your stuff.

*Negotiation isn't just about price

There is more to getting a good value deal than just getting some money off a product. When haggling with a shop assistant you should ask for extra items or additional accessories rather than some money off if they're not permitted to give you a cash discount. You might end up with something for nothing which makes a nice gift for someone.

*Don't be pressured into accepting the deal
Be aware that there is always pressure put on people to make a fast buy, which can result in a deal which isn't great value. Be on the lookout for pressuring tactics and don't allow yourself to be forced into paying a price you're not happy with. Always bear in mind that it's your money.

DiscountVouchers.co.uk features money saving offers from both major high street brands and specialist retailers, including stores such as Tesco, Marks & Spencer, Sainsbury's, Travelodge, First Choice, Lastminute.com and Boden.

For more information and to download the Top 10 Tips visit www.discountvouchers.co.uk

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About

DiscountVouchers.co.uk

DiscountVouchers.co.uk features the latest money saving offers from a growing range of retailers, all updated in real time. Designed to help consumers save money with both leading high street brands and specialist retailers, DiscountVouchers.co.uk offers one of the widest choices of discounts available.

Part of ASAP Ventures Ltd, the company behind the award winning Carrentals.co.uk price comparison site, DiscountVouchers.co.uk is committed to offering a growing range of the best savings available online.

For more information visit www.discountvouchers.co.uk

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