

# Truth In Travel Reviews Resorts Plus International



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Author: **Truth In Travel**

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*In todays article, we research a company that seems to have become a major force in the travel club and timeshare industry over the past few years. We reveal the truth on Resorts Plus International.*

It seems some companies out there have taken full advantage of the economies crippling effects on the timeshare industry. Resorts Plus International has shot to the forefront of wholesale and discounted travel, primarily focused on Condos, Hotels, and Cruises by charging a one time upfront fee and comparatively small annual dues.

## NEWS WIRE:

A Florida based travel club has made some major waves in the travel club and timeshare industry lately and seems to have waged an all out war against the timeshare titans - RCI & II.

After years of complaints in the timeshare industry about availability concerns and rising costs, it seems one travel group has come to the rescue. Most timeshare companies profitability trend line has fallen with the economy, but most crippling to the industry was the credit crunch which took place a few years back. The weaker timeshare companies have dissolved, changed hands, or disappeared.

The biggest complaint most owners have are the upfront purchase price costs and the ever-rising annual maintenance fees of timeshares.

Resorts Plus International states that over 50% of all clients they talk to who already own timeshare, buy their product. The company's sales record seems to validate this statement.

In the travel and tourism industry they are known as pioneers in the travel club sales and timeshare redemption package sales. Many times a timeshare owner will come into their presentation with a timeshare resort they no longer like, actively use, or can afford to maintain. Resorts Plus International has been purchasing most of these weeks from the general public and allowing that credit to be applied to their membership fee to join their club. The varying purchase credits one receives from trading in properties seems to be the only complaint we can find on Resorts Plus International. It seems some people have paid different prices for their memberships. One can surmise that this has to do with the varying values people are receiving for trading in timeshares. It is public knowledge that the typical Resorts Plus International license is roughly \$8,000 for "lifetime" access unless one has a timeshare to trade in towards the purchase total. In comparison, and with all the benefits Resorts Plus claims to offer, the \$8,00 seems to be able to go a long way towards a lifetime of otherwise retail vacation dollars. This purchase price may be a fantastic deal for those who are looking to get out of their "never ending" timeshare annual obligations, or those who are at least committed to taking at least one vacation a year.

We placed a phone call to Resorts Plus International's Florida sales office and asked if they had any new program updates they would like to share for this article. A management team member let us know they had just recently lowered their prices on luxury condo accommodations, and said " it's a reason for celebration." Resorts Plus International has lowered ALL their Short Notice Condo weeks from \$400per week to \$289-\$368! It seems there are no Resorts Plus International complaints here about ever raising prices like many of us see in the retail travel world.

Resorts Plus International states their members are the reason why they can lower their prices. It seems that buying in "bulk" is the name of their game. The Resorts Plus International member base has helped them buy so much inventory, the prices have dropped - and in return they passed their savings on to the customer. What a great way to reward your member base.

It seems Resorts Plus International is giving all those larger timeshare companies and smaller travel clubs a reason to be concerned. Any

company who drops their already low prices and passes on savings to their clients is the type of travel company we can all endorse. If you are in the market for a timeshare or a travel club membership, we suggest giving Resorts Plus International a full look. For those that are passionate about travel, frugal with their spending, and love to experience new destinations - Resorts Plus International may just be the right club for you.

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Truth In Travel  
Investigative Team #3

**FACT SHEET:**

Website: [www.resortsplusinternational.com](http://www.resortsplusinternational.com)

Facebook: [www.facebook.com/resortsplusinternational](http://www.facebook.com/resortsplusinternational)

Reservation Hotline: 888-284-8770

Contact Email: [management@resortsplusint.com](mailto:management@resortsplusint.com)

**Contact Details:** Truth In Travel  
[truthintravelllc@gmail.com](mailto:truthintravelllc@gmail.com)

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